



# Third Quarter 2022 Results

Ultimovacs ASA, 10 November 2022

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## Q3 2022 highlights: Continued strong progress towards key milestones

- Ultimovacs near key value inflection points
  - Readouts from the first two UV1 phase II clinical trials, INITIUM and NIPU, expected during the first half of 2023
- Overall, good patient enrollment continues in Ultimovacs' clinical program
  - First patients recruited in LUNGVAC; the fifth UV1 phase II clinical trial
  - INITIUM fully recruited in Q2 2022
- Encouraging clinical data and biomarker analyses from the phase I study UV1-103 in malignant melanoma with UV1 in combination with pembrolizumab
  - 3-year overall survival of 71% in cohort 1
  - 'Hard-to-treat patients' appear to have much to gain with the addition of UV1
- Funding remains strong:
  - MNOK 469/MUSD 43 in cash by end of Q3 2022, expected financial runway until first half of 2024

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# A broad phase II clinical program enrolling more than 650 patients

	Indication	Clinical trial information	Expected topline readout	Phase I	Phase II	Phase III	Contributors
UV1	Malignant melanoma	With ipilimumab 12 patients	Completed	UV1-ipi 			
	Malignant melanoma	With pembrolizumab 30 patients	Completed	UV1-103 			
	Malignant melanoma	With ipilimumab & nivolumab 156 patients	H1 2023		INITIUM 		
	Pleural mesothelioma	With ipilimumab & nivolumab 118 patients	H1 2023		NIPU 		Bristol Myers Squibb <sup>1</sup> Oslo University Hospital
	Ovarian cancer	With durvalumab & olaparib 184 patients	End of 2023*		DOVACC 		NSGO-CTU <small>North Society of Gynecological Oncology - Clinical Trial Unit</small> AstraZeneca <sup>1</sup> ENGOT <small>European Network of Gynecological Oncological Trial groups</small>
	Head and neck cancer	With pembrolizumab 75 patients	End of 2023*		FOCUS 		MARTIN-LUTHER-UNIVERSITÄT HALLE-WITTENBERG
	Non-small cell lung cancer (NSCLC)	With pembrolizumab 138 patients	End of 2024*			LUNGVAC 	VESTRE VIKEN DRAMMEN HOSPITAL
TET	Prostate cancer	Dose finding trial, monotherapy 9-12 patients	-	TENDU 			

## Patient enrollment in clinical trials per Q3 2022 reporting date

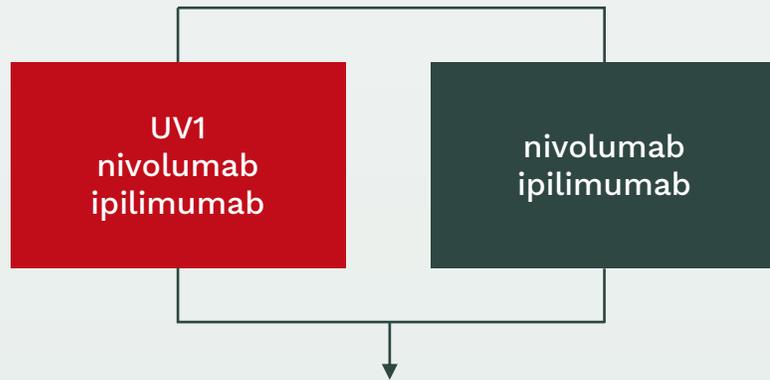
Clinical trial:	Enrollment per Q3 reporting date:
INITIUM (ph II malignant melanoma):	Recruitment of 156 patients completed in July 2022*.
NIPU (ph II mesothelioma):	108 out of 118 patients enrolled (vs. 92 in the Q2 2022 report)
FOCUS (ph II head and neck cancer):	41 out of 75 patients enrolled (vs. 27 in the Q2 2022 report)
DOVACC (ph II ovarian cancer):	7 out of 184 patients enrolled (vs. 6 in the Q2 2022 report)
LUNGVAC (ph II non-small cell lung cancer):	3 out of 138 patients enrolled to date. The first patients was enrolled in October 2022.
TENDU (ph I prostate cancer):	10 out of 12 patients enrolled to date (vs. 9 in the Q2 2022 report).

# Near-term key inflection points: Readouts from the first two UV1 phase II trials, INITIUM and NIPU, expected in H1 2023

INITIUM



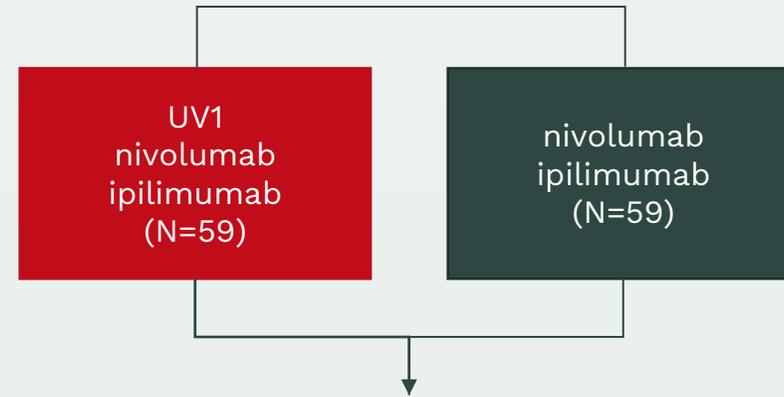
First line advanced or metastatic malignant melanoma



NIPU



Second line malignant pleural mesothelioma



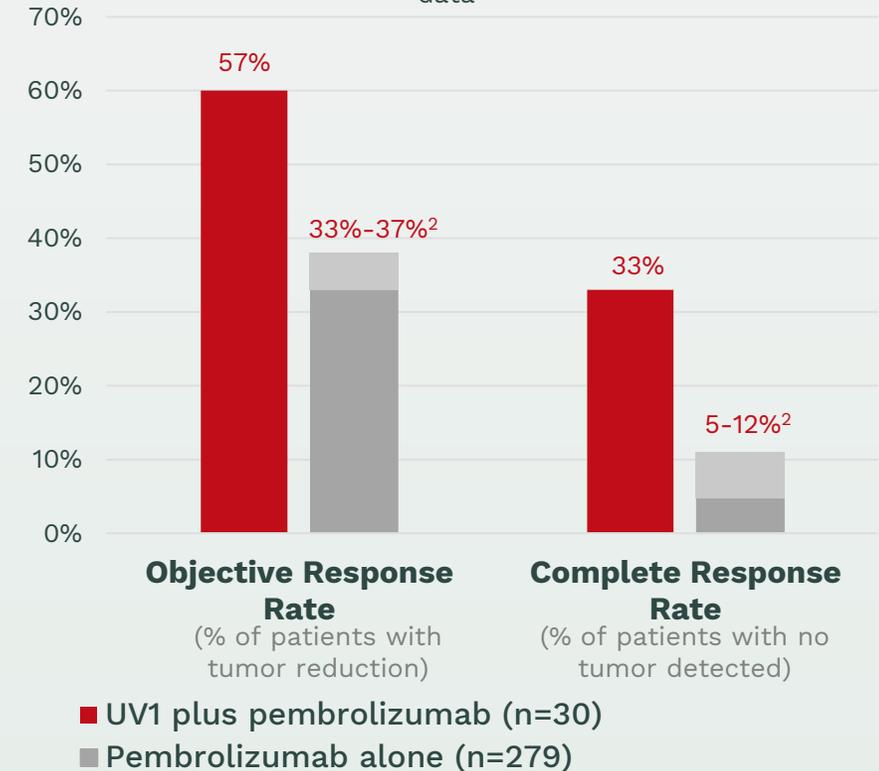
**Primary endpoint:** Progression Free Survival (PFS)

**Secondary endpoints:** Overall Survival (OS) + Objective Response Rate (ORR) + Duration of Response (DOR) + safety

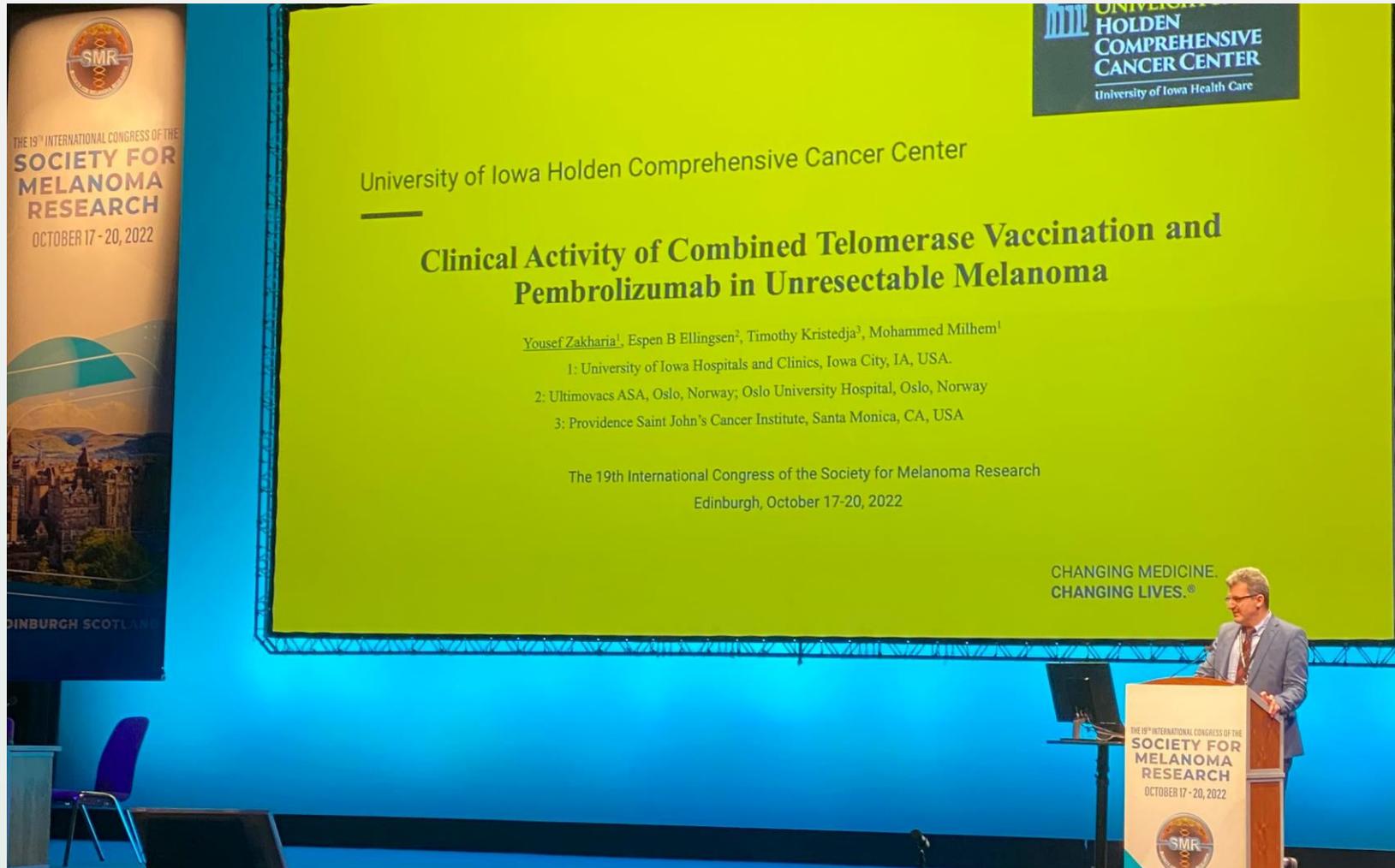
# New data reported from UV1-103 study in malignant melanoma: Three-year overall survival of 71% in cohort one

- The **Response Rates** for the 30 patients in cohort 1 and cohort 2 combined, as measured by iRECIST:
  - Complete response (CR) 10/30
  - Partial response (PR) 7/30
  - Stable disease (SD) 2/30
  - Progressive disease (PD) 11/30**Objective response rate (ORR) 57%**
- **Median Progression Free Survival**
  - Cohort 1+2 combined: 18.9 months, as measured by iRECIST
- **Overall Survival**
  - Cohort 1+2 combined after 12 months: 87%
  - Cohort 1+2 combined after 24 months: 73%
  - **Cohort 1 after 36 months: 71%**
- Patients will continue to be followed for long-term survival
- UV1 has demonstrated a good safety profile; no unexpected safety issues have been observed in the trial

**Impact on Tumor Size**  
Topline readout from Phase I trial in malignant melanoma compared to historical pembrolizumab data<sup>1,2</sup>

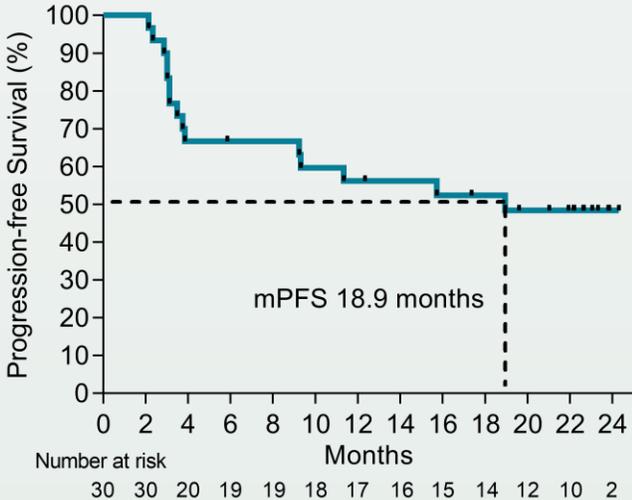


# Biomarker data from the UV1-103 study presented at the International Congress of the Society for Melanoma Research by MD Yousef Zacharia

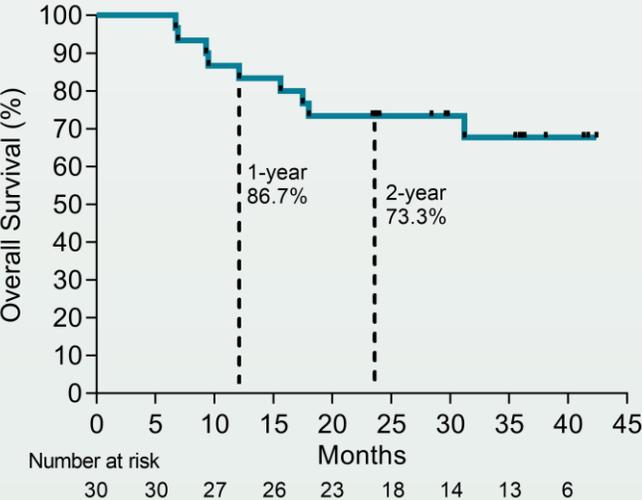


# The data shows promising progression-free and overall survival rates in the UV1-103 study

Progression-free Survival (n=30)



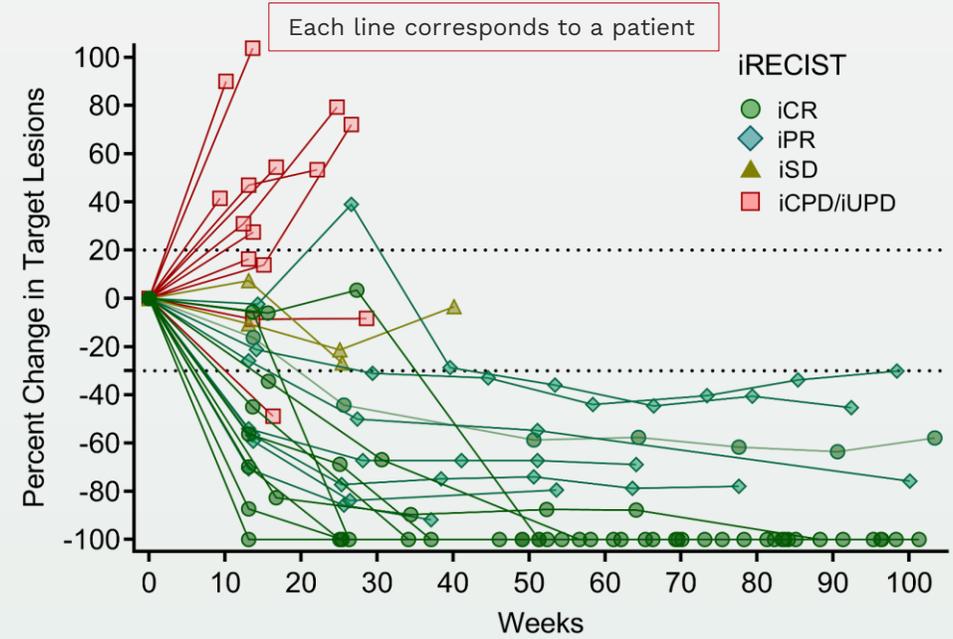
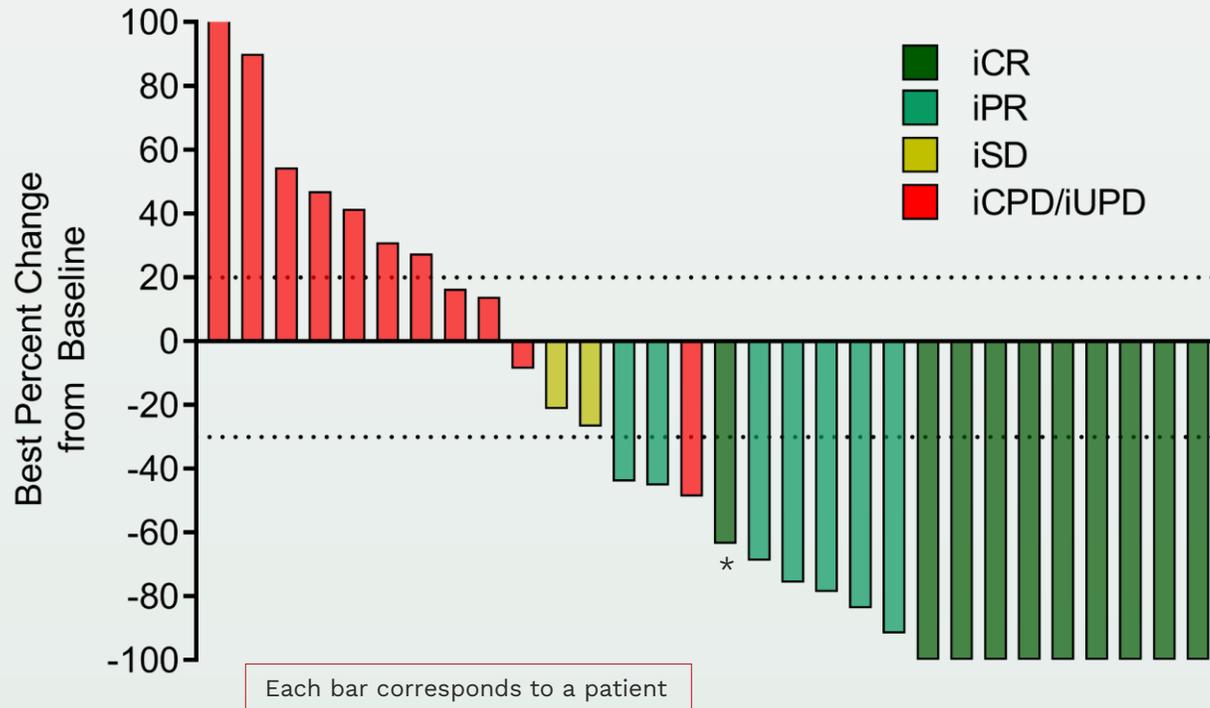
Overall Survival (n=30)



Best Overall Response (iRECIST)	n	%
Objective Response Rate	17	56.7
• Complete Response	10	33.3
• Partial Response	7	23.3
Stable Disease	2	6.7
Confirmed/Unconfirmed Progressive Disease	11	36.7

# UV1-103 biomarker data signals that clinical responses are not impacted by PD-L1 level when combining pembrolizumab with UV1

Potential to expand target patient population

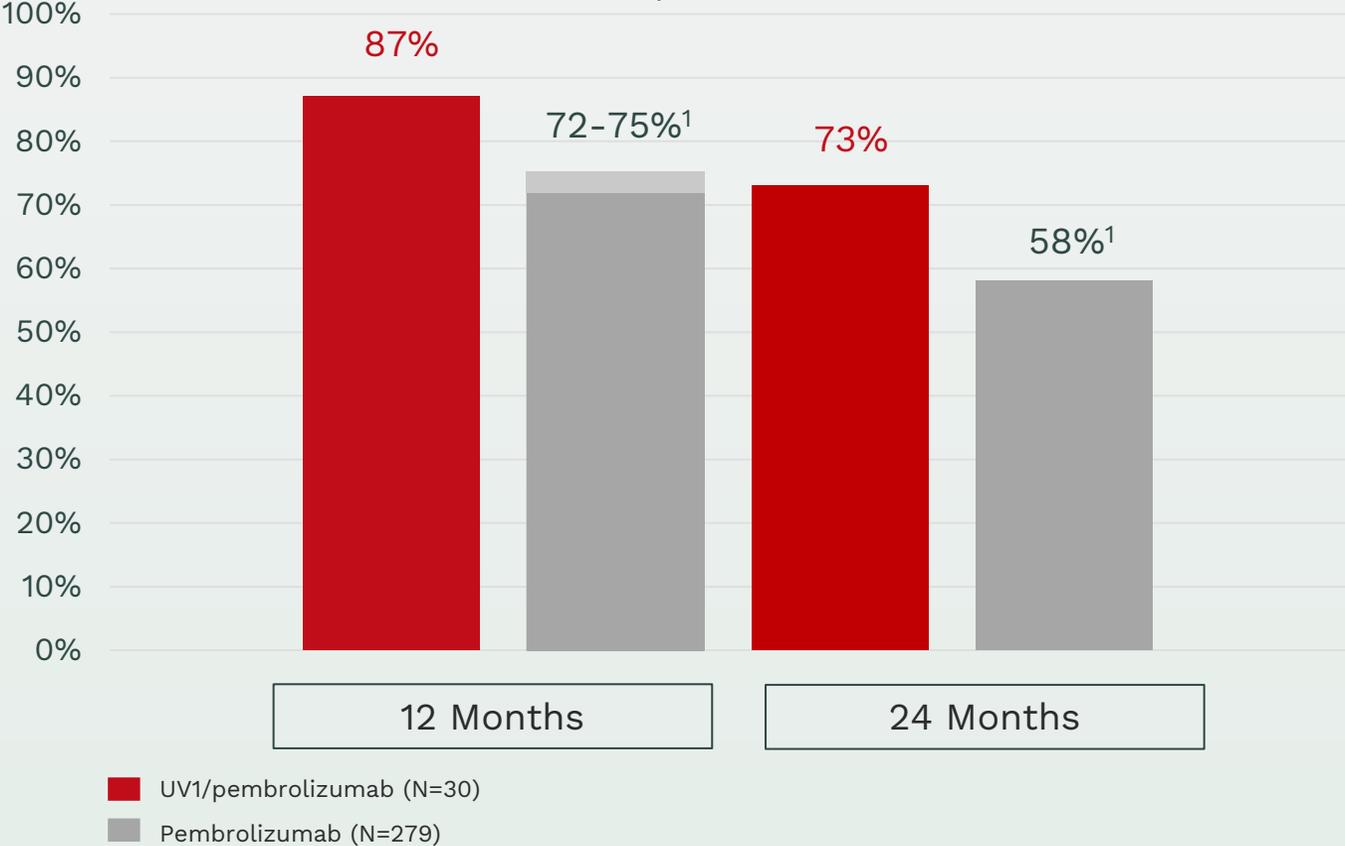


Population	ORR (%)	iCR (%)	iPR (%)
PD-L1 ( $\geq 1\%$ ) (n=8)	4 (50.0%)	3 (37.5%)	1 (12.5%)
PD-L1 ( $< 1\%$ ) (n=14)	8 (57.1%)	5 (35.7%)	3 (21.4%)
Stage III B/C (n=11)	8 (72.7%)	5 (45.5%)	3 (27.3%)
Stage IV (n=19)	9 (47.4%)	5 (26.3%)	4 (21.1%)

# UV1-103 results indicate encouraging OS & mPFS vs. historical pembrolizumab data in malignant melanoma

## Overall Survival at 12 and 24 months – All 30 patients

Topline readout from Phase I trial in malignant melanoma compared to historical pembrolizumab data<sup>1</sup>



## Median Progression Free Survival

### UV1 + pembrolizumab:

- Cohort 1+2 combined: 18.9 months

### Pembrolizumab:

- 5.5-11.6 months<sup>1</sup>

**OS for Cohort 1 after 36 months<sup>1</sup>:**

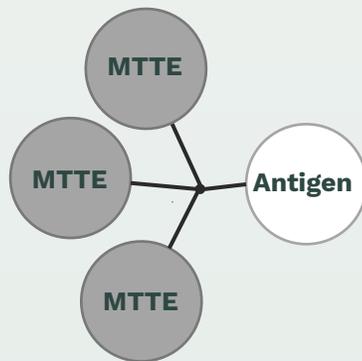
- UV1+pembrolizumab 71%
- Pembrolizumab 51%

1. Not a head-to-head comparison – for reference only. Keytruda package inserts and Robert C, Ribas A, Schachter J, et al. Pembrolizumab versus ipilimumab in advanced melanoma (KEYNOTE-006): post-hoc 5-year results from an open-label, multicentre, randomised, controlled, Phase 3 study. Lancet Oncol. 2019;20(9):1239-1251. doi:10.1016/S1470-2045(19)30388-2

# The phase I TENDU study will provide information towards further development of new vaccine solutions based on the TET adjuvant technology platform

## Platform technology

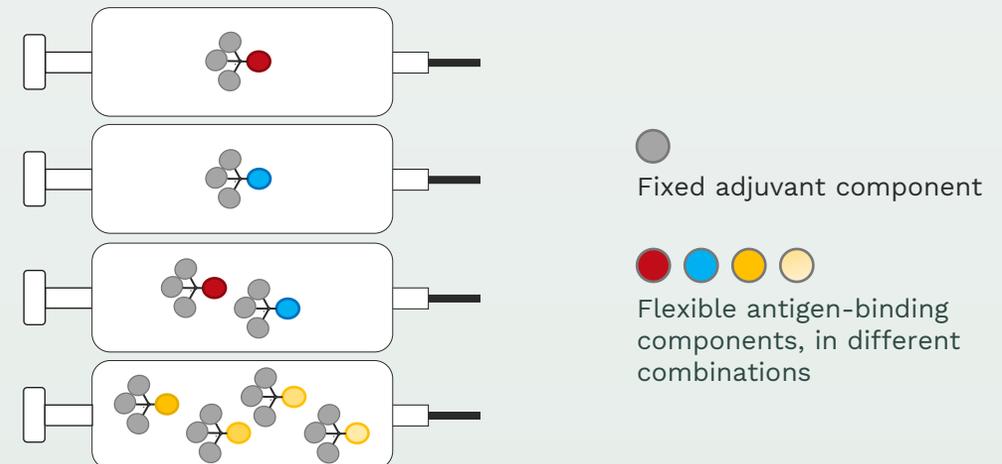
- **Expected benefits:** Improved safety profile, simplified administration, stronger immune response
- **Flexibility:** TET vaccines can be tailored to many types of cancer and infectious diseases, by coupling various antigens to the TET adjuvant



*TET vaccine design (illustrative)*

## Vaccine design

- **Core element** is the vaccine adjuvant, a tetanus toxin peptide sequence MTTE (Minimal Tetanus Toxin Epitope), a B cell epitope
- **Molecule design:** the adjuvant (three identical MTTEs) and the tumor antigen are coupled to a central core and combined in the same molecule



*TET vaccine flexibility (illustrative)*

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# Key financials

## Key financials per Q3-2022 - Ultimovacs Group

NOK (000)	Q3-21	Q3-22	YTD21	YTD22	FY21
<b>Total revenues</b>	-	-	-	-	-
Payroll and payroll related expenses	23 314	14 112	50 031	39 836	61 916
External R&D and IPR expenses (incl. grants)	16 031	24 743	52 631	55 740	88 169
Other operating expenses (incl. depreciation)	3 171	5 200	10 241	15 800	13 748
<b>Total operating expenses</b>	<b>42 517</b>	<b>44 055</b>	<b>112 903</b>	<b>111 376</b>	<b>163 832</b>
<b>Operating profit (loss)</b>	<b>-42 517</b>	<b>-44 055</b>	<b>-112 903</b>	<b>-111 376</b>	<b>-163 832</b>
Net financial items	-791	5 752	-668	14 097	-890
<b>Profit (loss) before tax</b>	<b>-43 308</b>	<b>-38 303</b>	<b>-113 570</b>	<b>-97 279</b>	<b>-164 722</b>
Net increase/(decrease) in cash and cash eq.	-32 880	-29 726	-90 751	-113 289	137 106
<b>Cash and cash equivalents at end of period</b>	<b>347 804</b>	<b>469 063</b>	<b>347 804</b>	<b>469 063</b>	<b>574 168</b>
Number of FTEs at end of period	21	23	21	23	24

- Net cash of MNOK 469 by the end of Q3 2022

### Comments:

#### Payroll expenses

- Total payroll expenses in Q3-22 and YTD22 were lower than previous year;
  - Regular salary costs were slightly higher in Q3-22 and YTD22 than the previous year (two more FTEs)
  - However, the decrease in total payroll expenses is mainly due to share option costs (including related social security tax accrual), which fluctuates with the company share price

#### External R&D and IPR expenses

- R&D costs were higher in Q3-22 and YTD22 compared to the same periods in 2021, primarily due to milestone payments in clinical trials, as well as higher CMC expenses this quarter.
- R&D costs are expected to increase with further progress in the phase II trials, CMC development and other R&D activities.

#### Other operating expenses

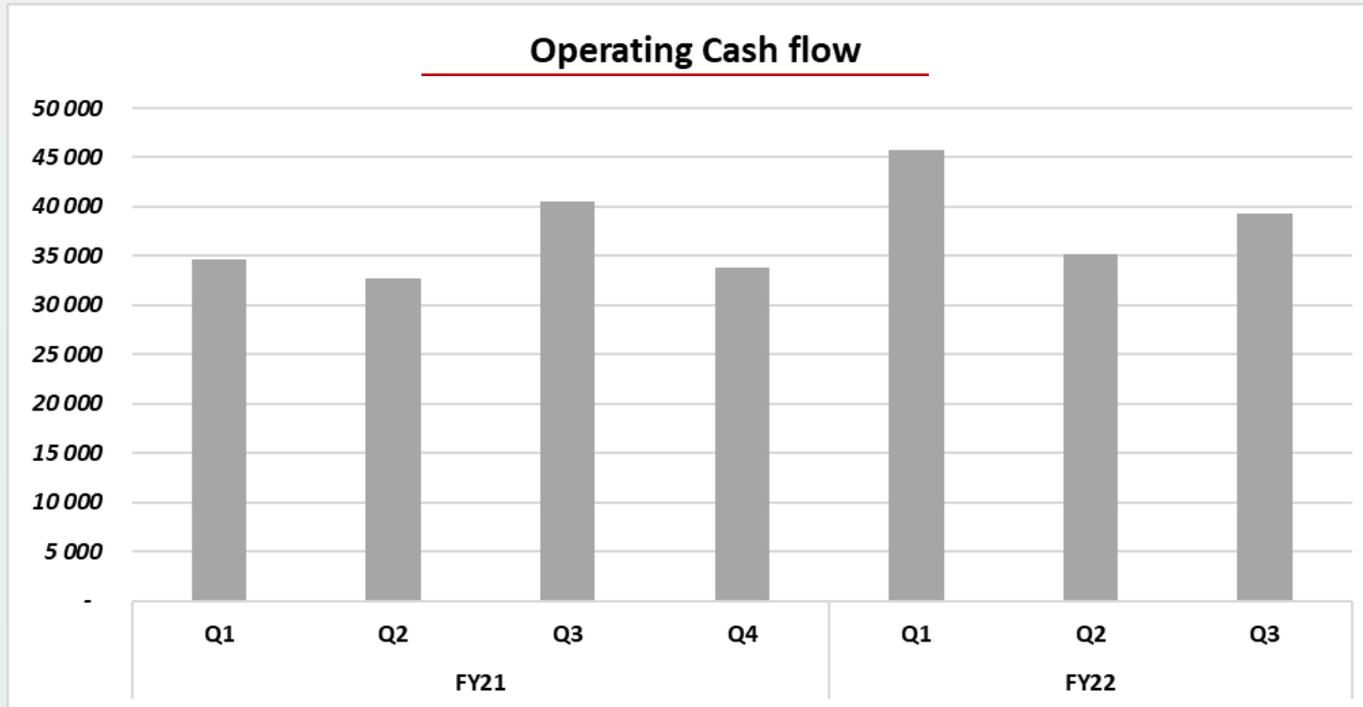
- Increase from the previous year primarily due to higher activity level (business development, travel and other)

#### Net financial items

- Net gain of MNOK 4.1 in Q3-22 and MNOK 9.8 YTD22 from EUR account and EUR/NOK future contracts

# Key financials – quarterly operating cash flow

NOK (000) – Negative amounts



Note: excluding incoming public grants

## Comments:

- Operating cash flow is expected to increase from the current level, mainly due to expected higher R&D costs
- Quarterly variations should be expected, mainly driven by R&D expenses that will be influenced by several factors such as:
  - initiation of sites and patient recruitment in clinical trials
  - milestones in larger projects
  - CMC development
  - other R&D expenses, including TET

## Key financials – quarterly overview

### Key financials per Q3-2022 - Ultimovacs Group

<b>NOK (000)</b>	<b>Q1-21</b>	<b>Q2-21</b>	<b>Q3-21</b>	<b>Q4-21</b>	<b>Q1-22</b>	<b>Q2-22</b>	<b>Q3-22</b>
<b>Total revenues</b>	-	-	-	-	-	-	-
Payroll and payroll related expenses	12 203	14 514	23 314	11 885	11 384	14 340	14 112
External R&D and IPR expenses (incl. grants)	16 012	20 588	16 031	35 538	14 725	16 272	24 743
Other operating expenses (incl. depreciation)	3 000	4 069	3 171	3 507	5 791	4 810	5 200
<b>Total operating expenses</b>	<b>31 215</b>	<b>39 171</b>	<b>42 517</b>	<b>50 930</b>	<b>31 900</b>	<b>35 421</b>	<b>44 055</b>
<b>Operating profit (loss)</b>	<b>-31 215</b>	<b>-39 171</b>	<b>-42 517</b>	<b>-50 930</b>	<b>-31 900</b>	<b>-35 421</b>	<b>-44 055</b>
Net financial items	-2 582	2 706	-791	-222	-4 699	13 045	5 752
<b>Profit (loss) before tax</b>	<b>-33 798</b>	<b>-36 465</b>	<b>-43 308</b>	<b>-51 152</b>	<b>-36 600</b>	<b>-22 376</b>	<b>-38 303</b>
Net increase/(decrease) in cash and cash equivalents*	-28 213	-29 657	-32 880	227 856	-44 507	-31 837	-29 726
<b>Cash and cash equivalents at end of period</b>	<b>409 288</b>	<b>381 799</b>	<b>347 804</b>	<b>574 168</b>	<b>523 706</b>	<b>486 338</b>	<b>469 063</b>
Number of FTEs at end of period	21	21	21	24	23	23	23

\*not including effects of change in exchange rate

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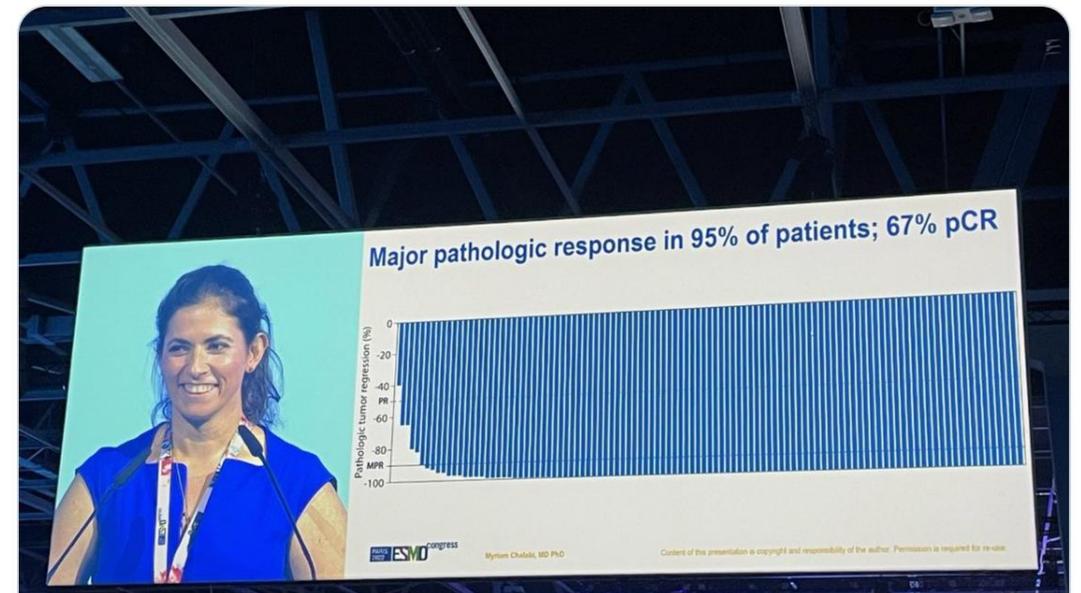
# Immuno-oncology industry highlights:

- Increased focus on neoadjuvant treatment across cancer indications at ESMO 2022
  - NICHE-2 (colon and rectal cancer)
  - SWOG S1801 (melanoma)
- Cancer vaccines gained strong momentum in October
  - Merck + Moderna deal
  - BioNTech expectations

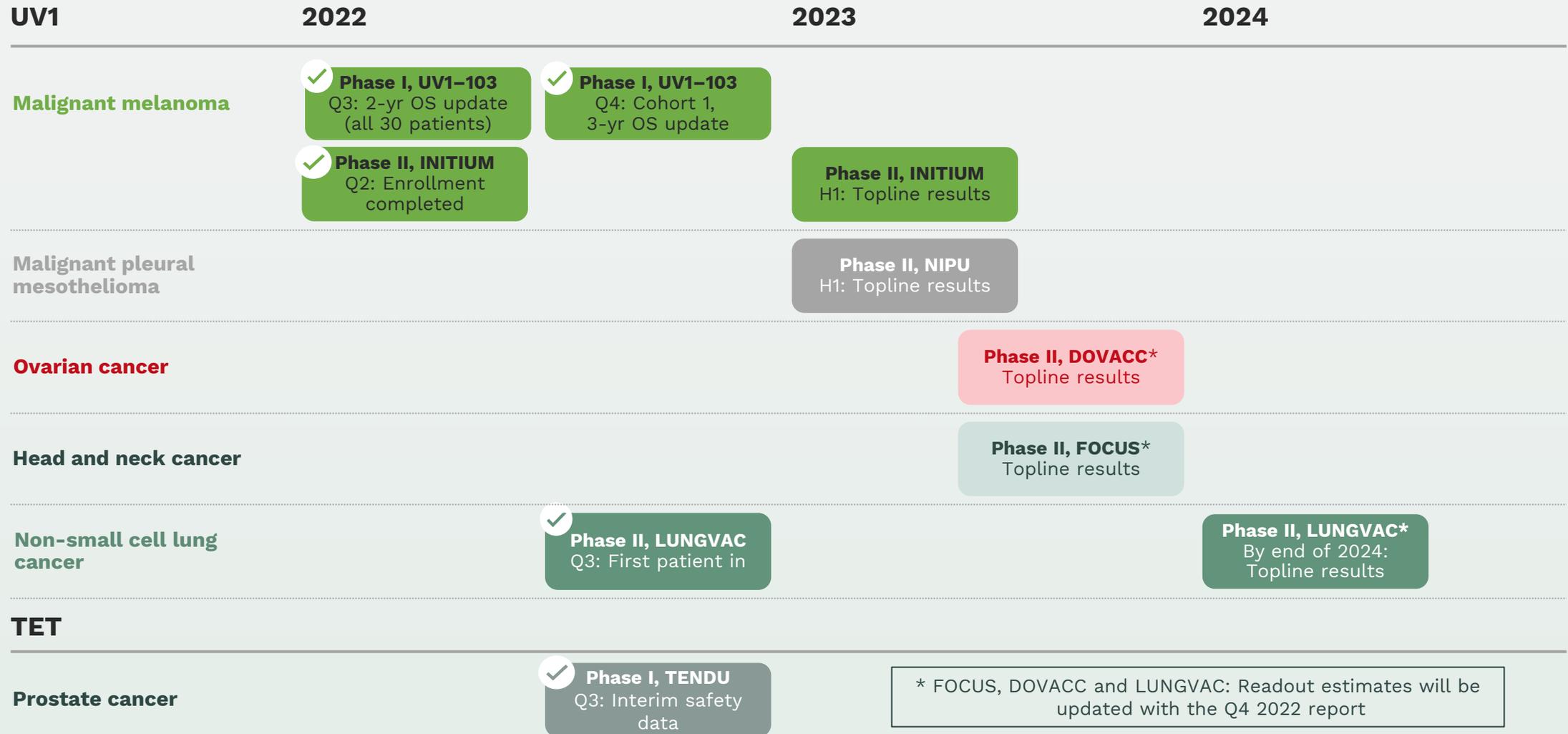


**Myriam Chalabi**  
@MyriamChalabi

About the smile: the standing ovation also meant that people saw what I knew: behind every one of these bars is a patient. I know every name and have seen almost everyone. I know their stories and their children. And I believe many are cured because of this. [#ESMO22](#) [#ChalabiPlot](#)



# Expected news flow and milestones: Key value inflection points during the next 9-24 months



## Summary

- The first two UV1 phase II trials, INITIUM and NIPU, on track to expected topline readout during H1 2023
- Overall good patient enrollment continues in Ultimovacs' clinical program
- Positive survival data in the UV1-103 trial: 36-month overall survival rate of 71% in cohort one
- Biomarker analyses from the UV1-103 trial reinforce confidence in broad applicability of UV1 in combination with anti-PD1 checkpoint inhibitors
- Strong cash position with expected financial runway to first half of 2024

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**Enabling the immune system  
to fight cancer**

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